

Water hygiene – a top priority

maconda supports the Dutch Sansidor Group in its investment in the expert for water analysis and water hygiene LGBA

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The Sansidor Group, a Dutch network of companies specialising in the technical testing of buildings and systems, has now acquired a stake in a third German company within a short period – LGBA from Baden-Württemberg – once again with support from maconda. The accredited laboratory, based in Hockenheim, specialises in the analysis of drinking water, swimming pool water, process water and indoor air. It serves both private and commercial clients across Germany, with a particular focus on the real estate sector.

maconda continues to support Sansidor comprehensively in building its German operations, working closely with Bernhard Schwarm, CEO for Germany. The maconda team identified LGBA as a highly compatible partner for Sansidor, based on an in-depth analysis of the diverse landscape of companies involved in testing buildings and facilities for water hygiene, air quality, electrical safety, fire protection and occupational health and safety. The match is strong not only in terms of organisational structure and quality standards, but also culturally – a perfect fit that, according to feedback, has been met with great satisfaction by all parties involved. On behalf of Sansidor, maconda approaches companies with a suitable business model, evaluates their fit for Sansidor's partnership-based concept and, as in the case of LGBA, facilitates the connection.

About Sansidor

Sansidor is a fast-growing network of companies in the Testing, Inspection and Services (TIS) sector, with a focus on safety, health and sustainability in buildings and installations. By acquiring stakes in companies while preserving a high degree of independence and entrepreneurial spirit, Sansidor creates a strong platform for collaboration. The company's motto is: "Ensuring a safe and healthy environment." The main shareholders of the Sansidor Group are the Dutch private equity firms IK Partners and HC Partners.

About LGBA

LGBA is an established company specialising in water hygiene and water quality. Its staff collect water samples that are analysed at the company's modern in-house laboratory in Hockenheim, just south of Mannheim. LGBA provides independent testing services of the highest quality and especially supports the real estate sector and industry with tailored solutions. One key area of expertise is the testing of process water for harmful legionella bacteria. As is standard within the fast-growing Sansidor Group,

LGBA will retain both its brand identity and – most importantly – its dedicated and successful team, led by the ambitious and highly motivated entrepreneurs Henrik Hoyer and Michael Sickmüller, who founded the company in 2012. As part of the group, LGBA also benefits from administrative support provided by the Sansidor holding company, including in areas such as finance, IT, recruitment, and marketing. This principle of “buy & build together” is a core element of Sansidor’s strategy and the guiding premise under which maconda helped shape the group’s successful market entry in Germany.

maconda – comprehensive expertise in products and services for the construction industry

The maconda team has extensive expertise in the construction industry and business services, having successfully completed numerous projects in this field. These include commercial due diligences, strategic realignments, operational performance improvements, as well as the development and implementation of buy & build strategies. This makes the Cologne-based team undoubtedly one of the most experienced advisory firms in the German-speaking region.

Extensive industry experience: technical inspection of buildings and systems | water and fire damage restoration | electrical installation | technical trades in many trades | engineering services | heating, cooling and air conditioning technology | fire protection technology | security technology | lighting | building materials | construction chemicals | floor coverings & insulation | drainage technology and sewer construction | forest nurseries | green roofs | timber construction products | woodworking machinery | DIY | home improvement | and much more

About maconda

For more than 20 years, maconda has been providing support for company takeovers, performance optimisation and restructuring. With over 800 consulting and implementation projects and more than 450 transaction-related mandates, maconda has extensive experience in providing pragmatic support for even the most challenging projects. Clients include medium-sized companies, business units of large companies as well as international private equity investors and family offices.

maconda sector expertise: construction-related products and services | manufacturing industry | B2B and B2C services | retail & ecommerce | mechanical engineering | packaging & filling | consumer goods | food | future technologies | and much more

maconda core topics: Commercial transaction services | Performance management | Business model development