

Environmental hygiene – maconda supports Sansidor in its continued growth

maconda advises the Dutch Sansidor Group on its investment in Umwelthygiene Marburg, a specialist in water analysis

maconda News September 2025

The Sansidor Group – until now an exclusively Dutch network of companies specialising in technical inspections of buildings and facilities – is now expanding in Germany and has acquired its fourth local shareholding: Umwelthygiene Marburg. The accredited laboratory in accordance with the German Drinking Water Ordinance specialises in the analysis of drinking water, swimming pool water, and non-potable water. It serves both commercial and private clients across Germany. As with previous transactions, maconda identified the company and initiated contact with its shareholders.

maconda is supporting Sansidor in establishing its German business. Based on an in-depth analysis of companies providing inspections and testing services for buildings and facilities in the areas of water hygiene, air quality, electrical safety, fire protection and occupational safety, the maconda team also identified Umwelthygiene Marburg as a company that is very well aligned with Sansidor in terms of quality standards. Mandated by Sansidor, maconda approaches companies that are a good fit in terms of business model, analyses their suitability for the partnership-based Sansidor concept and, as in the case of Umwelthygiene Marburg, brings them together with Sansidor.

About Sansidor

Sansidor is a rapidly growing network of service providers focusing on the safety, health and sustainability of buildings and facilities. By investing in such specialists while maintaining a high degree of independence and entrepreneurial spirit, Sansidor creates a strong platform for cooperation. Sansidor's motto is: "Ensuring a safe and healthy environment". The main shareholders of the Sansidor Group are the private equity companies IK Partners and HC Partners, both from the Netherlands.

About Umwelthygiene Marburg

Umwelthygiene Marburg is an analytical laboratory specialising in drinking water, based in Hesse. It carries out tests for private, commercial and public clients. The company guarantees competent and qualified analysis and evaluation of drinking water. Its range of services includes microbiological and chemical/physical testing of drinking water and well water, including for Legionella with serological typing, swimming and bathing pool water and raw water. As is generally the case with the rapidly

growing Sansidor Group, Umwelthygiene Marburg will retain its brand identity, continue to operate as usual and continue to offer customers the high quality of service they have come to expect. The management team led by Dr Heidi Bodes-Fischer will remain in place, ensuring continuity and excellence. Umwelthygiene Marburg can therefore continue to focus on its core competencies. Working methods and customer relationships will remain unchanged, while new synergies will be created within the group. As part of the group, the companies in the group also benefit from administrative support from Sansidor Holding – for example, in finance, IT, recruitment and marketing. This "buy & build together" principle is a central element of Sansidor's strategy and the key argument with which maconda is helping to shape the successful launch and further business development in Germany.

maconda – comprehensive expertise in construction-related products and services

The maconda team has comprehensive expertise in the construction industry and business services and has successfully completed countless projects in this field – commercial due diligence, strategic realignment, improvement of operational performance, and development and implementation of buy & build strategies. This makes the Cologne-based team undoubtedly one of the most experienced consultants in the German-speaking world.

Extensive industry experience: Technical inspection of buildings and facilities | Water and fire damage restoration | Defensive and preventive fire protection | Safety technology | Electrical installation | Technical craftsmanship in many trades | Engineering services | Heating, cooling and air conditioning technology | Lighting | Building materials | Construction chemicals | Floor coverings & insulation | Drainage technology and sewer construction | Forest nurseries | Green roofs | Timber construction products | Woodworking machinery | DIY | Home improvement | And much more

About maconda

For more than 20 years, maconda has been providing support in company acquisitions, performance optimisation and restructuring. With over 800 consulting and implementation projects and more than 450 transaction-related mandates, maconda has extensive experience in providing pragmatic support for even the most demanding projects. Its clients include medium-sized companies, divisions of large corporations, international private equity investors and family offices.

maconda's industry expertise: Construction-related products and services | Manufacturing industry | B2B and B2C services | Retail & e-commerce | Mechanical engineering | Packaging & filling | Consumer goods | Food | Future technologies | and much more

maconda core topics: Commercial transaction services | Performance management | Business model optimisation